

14<sup>th</sup> July 2017

Hello

I write with information about musical instrument hire charges from September 2017.

There will be some changes to the instrument hire charges as outlined below.

Hire of most instruments will be £25 plus VAT per term

Saxophone, euphonium, tuba, double bass, oboe, bassoon: £30 plus VAT per term

Class sets of percussion including African drums and samba £50 plus VAT per week

There are some discounts offered to customers who also have Edsential music tuition:

- Individual instruments used for Edsential music tuition will receive a 20% discount and free delivery to schools or music centres.
- Instruments for Edsential whole class programmes (including First Access) will be £6 plus VAT per term for individual instruments, £150 plus VAT per term for class sets of world percussion. Delivery is free of charge.

#### Ten Week Programmes

Tuition and instruments for First Access programmes led by, or commissioned by, Edsential will continue to be fully funded for the first ten weeks.

The main changes, therefore, are:

- Instruments other than percussion must be hired individually, even for whole class work.
- Delivery charges may be applied unless instruments are used for Edsential tuition.
- Instruments for whole class tuition that is not delivered, or commissioned, by Edsential must be hired at the £25/ £30 rate.

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